

Inspiring **caring** and **action** on behalf of wildlife and conservation



### **WHO WE ARE**

Zoo New England is the non-profit organization responsible for the operation of Franklin Park Zoo in Boston and Stone Zoo in Stoneham, Mass. Both are accredited by the Association of Zoos and Aquariums (AZA).

Zoo New England's mission is to inspire people to protect and sustain the natural world for future generations by creating fun and engaging experiences that integrate wildlife and conservation programs, research and education.

To learn more about our Zoos, education programs and conservation efforts, please visit us at www.zoonewengland.org.

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[FY18: July 1, 2017 - June 30, 2018]

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### **Board of Directors**

[FY18: July 1, 2017 - June 30, 2018]

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[FY18: July 1, 2017 – June 30, 2018]

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### Dear Zoo Supporters,

Fiscal Year 2018 was a year of incredible progress and growth marked by engaging new experiences, impactful conservation work and meaningful educational opportunities all designed to further advance our mission of saving animals from extinction.

We have made great strides in achieving the three main objectives mapped out in our Strategic Plan - to become nationally and internationally known for our science and conservation work, transform zoo visitors into conservationists, and become the premier zoos in New England. This comprehensive plan, developed by the Strategic Planning Committee comprised of members of our highly engaged



Board of Directors, Advisory Council and Executive Team, is designed to advance our mission delivery and conservation impact, as well as expand our capacity to create fun and engaging experiences that connect all of our visitors to the wonders of the natural world.

In FY 18, we acquired local non-profit Grassroots Wildlife Conservation, which has greatly expanded our local conservation impact. We added a Conservation department committed to preserving local biodiversity of rare native animals and plants, while also working to save species on national and global levels. Through the Boston Area City Nature Challenge, we partnered with like-minded organizations to engage the public in meaningful citizen science work right in their own communities.

Overall, total attendance in FY 18 was 634,179, an 8% increase over total attendance of 586,080 in FY 17. Visitors to Stone Zoo saw the transformation of the entry with the August opening of the \$3 million Welcome Plaza, featuring a new admissions building, a new gift shop and new restrooms. The new Animal Discovery Center also opened in the summer of 2017. In June 2018, the second phase of Stone Zoo's Welcome Plaza was completed with the opening of the new \$4 million Caribbean Coast.

At Franklin Park Zoo, a number of aesthetic improvements and guest enhancements were completed in FY 18, including the addition of new entry gardens, a transformation of Butterfly Hollow (formerly known as Butterfly Landing), pollinator gardens, new fencing and renovations to the contact yard at Franklin Farm. Throughout the summer, visitors immersed themselves in a prehistoric world as they came face-to-face with life-size animatronic dinosaurs at the seasonal Destination Dino.

With our commitment to educating the next generation of conservation stewards, we were especially pleased to welcome 57,310 Massachusetts schoolchildren who visited as part of school field trips.

We are fortunate to have a highly-skilled professional staff, a strong core of devoted volunteers, a talented Advisory Council, and a dedicated Board of Directors to ensure that we are able to deliver on our mission, now and in the future. We are grateful to the loyal and generous Zoo members, donors, and volunteers who help us provide experiences that will be remembered long after visitors leave our Zoos.

With your continued support, we will realize our vision for these beloved Zoos, inspire caring and action in all of our guests, and ensure a healthy, thriving planet for generations to come.

Sincerely,

John Linehan President & CEO



The start of the New Year was extra special for the staff of Zoo New England as it began with a promise of hope for the continued survival of Baird's tapirs, an endangered species native to Central and South America.

At 3:06 p.m. on New Year's Day, Abby, a Baird's tapir, gave birth to a tiny 20-pound calf inside the Tropical Forest at Franklin Park Zoo. The baby's arrival was long-awaited by the Animal Care staff as the gestation period for Baird's tapirs is 13 months. The small calf, named Ixchel, quickly stole the hearts of Zoo visitors and staff who delighted in watching her explore her surroundings alongside mom Abby.

Ixchel's birth was the result of a recommended breeding by the Baird's Tapir Species Survival Plan (SSP), a cooperative, inter-zoo program coordinated nationally through the Association of Zoos and Aquariums (AZA). SSPs help to ensure the survival of selected species in zoos and aquariums, most of which are threatened or endangered, and enhance conservation of these species in the wild. Zoo New England is committed to Baird's tapir conservation through long-time participation in the Baird's Tapir SSP as well as support of important field work being done on behalf

of this species in Nicaragua.

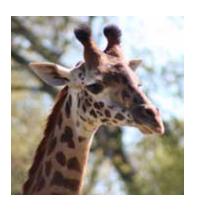
Ixchel's birth is just one of many success stories throughout FY 18. Through Abby, a Baird's tapir, with her calf Ixchel inside the Tropical Forest at Franklin Park Zoo.

participation in 105 SSPs, we welcomed a number of furry and feathered faces at both Zoos. Each new birth and hatch shines as a beacon of hope for continued species survival.

Zoos have evolved tremendously through the years, and this evolution continues as our knowledge increases and as the situation in the wild continues to change. ZNE is committed to exceptional animal care and to being leaders in this field, sharing knowledge and expertise with colleagues both in-situ and ex-situ.

In FY 18, 634,179 people visited the Zoos and connected with incredible wildlife from all over the world. Whether watching lxchel explore her pool for the first time, observing the incredible agility of a newborn markhor kid high atop a rocky perch, or marveling at the grace of the giraffes as they stroll across the Giraffe Savannah, guests have the opportunity to make meaningful connections to wildlife that can inspire caring and action.

### SIGNIFICANT ANIMAL **ACHIEVEMENTS**



From tall to small, visitors to Franklin Park Zoo noticed several new furry faces throughout the year. In the spring, Chad, a young Masai giraffe born at the Santa Barbara Zoo, made his exhibit debut alongside 2-yearold Amari on the Giraffe Savannah.

It is hoped that one day Chad and Amari will have their own offspring to contribute to the preservation of their species. As an active participant in the Giraffe SSP as well as a supporter of the AZA Saving Animals from Extinction (SAFE) program, ZNE is committed to ensuring a bright future for this iconic species.

Prior to Chad's exhibit debut, there was a flurry of activity within the prairie dog exhibit when 15 tiny pups emerged from their burrows. The pups' birth date is estimated to have been around April 1. Pups are born blind and hairless, and do not make an appearance outside of the burrow until they are about six weeks old. Additional births at Franklin Park Zoo included a De Brazza's monkey baby - a first for the Zoo, and a red panda cub.

At Stone Zoo, the staff was seeing double with the successful births of two sets of markhor goat twins in May. The same month, Kira, a female snow leopard, gave birth inside the cozy nest box built by the Zoo's staff. Her cubs, two females named Pandora and Naphisa, are the result of a recommended breeding between Kira and Himal, a male snow leopard who arrived from the Denver Zoo in December 2017. This is Kira's first litter of cubs, and the first at Stone Zoo since 2005.

Not all new additions were born at the Zoos. At Franklin Park Zoo, we welcomed a male Bactrian camel, a juvenile Steller's sea eagle, two young female wildebeest and a pair of De Brazza's monkeys into the animal family. At Stone Zoo, a pair of bush dogs now make their home in the new Caribbean Coast exhibit space. Listed as a near threatened species, these small mammals can be found in extreme eastern Central America and northern South America. Stone Zoo is the only zoo in New England to exhibit bush dogs.

Each animal is truly an ambassador for its species and has a story to tell about the importance of wildlife protection and habitat preservation. Management of animals within and cooperatively between institutions accredited by AZA is vital for ensuring healthy, genetically diverse populations.







NUMBERS

ANIMALS AT FRANKLIN PARK **ZOO AND STONE ZOO** 

**SPECIES** IN OUR CARE

NUMBER OF SPECIES SURVIVAL PLANS WE SUPPORT

CARIBBEAN FLAMINGOS MOVED TO THEIR NEW HOME IN STONE ZOO'S CARIBBEAN COAST



**ROCK HYRAX BORN** AT STONE ZOO



PRAIRIE DOG PUPS BORN AT FRANKLIN PARK ZOO



POUNDS OF SWEET POTATOES CONSUMED

17,046 POUNDS OF FLAMINGO **CHOW CONSUMED** 

11,759 POUNDS OF KALE **CONSUMED** 



t Stone Zoo, visitors of all ages were seeing pink as they immersed themselves in the sights and sounds of the Caribbean following the opening of the \$4 million Caribbean Coast in June 2018.

With a colorful flock of Caribbean flamingos, three different species of macaws, scarlet ibises, critically-endangered

Jamaican iguanas and an exhibit featuring a pair of bush dogs, the Caribbean Coast introduces people to coastal habitats and the importance of protecting the wildlife inhabiting these ecosystems. Imaginative and interactive experiences, including inviting steel drums and signs encouraging guests to try "flamingo" yoga poses, complete the coastal experience.

Providing meaningful connections to wildlife is at the heart of our mission. Through these experiences, guests can more fully understand the incredible biodiversity of our planet and the critical role they can play in ensuring it remains healthy and thriving for generations to come.

At Franklin Park Zoo, guests journeyed through a whimsical world filled with beautiful fluttering butterflies as they strolled through Butterfly Hollow, formerly known as Butterfly Landing. Thanks to the creativity of the Zoo staff, guests of all ages had fun spotting the fanciful fairy houses carefully placed throughout the space. In juxtaposition to the calm and tranquility of Butterfly Hollow, Destination Dino, a seasonal experience that opened Memorial Day weekend, thrilled visitors with life-size animatronic dinosaurs. Nestled

within a winding, wooded pathway, these roaring, life-like creatures of the past not only enthralled visitors of all ages, but also presented the opportunity to educate people about extinction.

The Zoos' roster of special events continue to offer some of the most unique experiences of the Greater Boston social

> and cultural landscape. Zootopia, our annual fundraising gala, was once again a big success, raising \$477,000 and introducing many new people to the Zoos and our impactful programs. In addition to Zootopia, a host of other popular 21+ events were presented throughout the year, including Brew at the Zoo and Uncorked at Franklin Park Zoo, and A Wild Affair, Sunset Sips and

ZooLights once again dazzled with hundreds of thousands of lights creating a festive holiday winter wonderland. This wildly popular

beloved holiday tradition attracting new and repeat visitors year after year.

All of these events and experiences connect our guests with the vast wonders of nature through exploration, discovery, play, education and imagination. With each of these experiences, we aim to teach people about wildlife in unique and memorable ways that stay with them long after their visits. 🕒



Pictured above, guests can see flamingos up close at Stone Zoo's new Caribbean Coast. Below, guests enjoy the always popular annual ZooLights event at Stone Zoo.



A critical component of achieving Zoo New England's mission is based in having meaningful impact in the conservation of wildlife, both locally and abroad. We are dedicated to this mission, and our passionate staff works every day to ensure a bright future for wildlife all while educating our visitors about the importance of preserving the natural world.

This past year, we increased our local conservation impact exponentially when we acquired Grassroots Wildlife Conservation (GWC), a local non-profit organization with proven success and commitment to preserving local rare and threatened species in eastern Massachusetts. By combining our skills and resources, together through this merger we are fulfilling our mission of saving animals from extinction in a much deeper and more impactful way. Through innovative, community-based outreach and resource initiatives, GWC has engaged thousands of schoolchildren as well as volunteers in on-the-ground rare species conservation efforts for species including Blanding's turtles, eastern spadefoot toads, bridle shiners, marbled salamanders, and New England blazing star. ZNE has worked with GWC staff since 2007, most notably on the Blanding's turtle head-start program and more recently on the marbled salamander reintroduction project in the Middlesex Fells.

In FY 18, ZNE added a Conservation department, which is committed to preserving local biodiversity of rare native animals and plants, while also working to save species on national and global levels. This new department, as well as the merger with GWC, are critical components to achieving the goals outlined within our Strategic Plan.

Under the leadership of Dr. Eric Baitchman, ZNE Vice President of Animal Health and Conservation, the Zoos are leaders in the Boston Biodiversity Consortium, an informal network of colleagues working in areas related to biodiversity. Through quarterly meetings, the consortium brings together a broad range of like-minded individuals, institutions, and organizations to learn about each other's work in biodiversity and look for ways to collaborate and add value to each other's projects. Participants have included the University of Massachusetts, Brandeis University, Suffolk University, Lesley University, Wellesley College, the Arnold Arboretum, the Boston Harbor Ecosystem Network, Mass Audubon, Biodiversity for a Livable Climate and many others.

ZNE encourages people of all ages to take an active role in sustaining healthy ecosystems right in their own back yards. Through the Franklin Park Biodiversity Project, the local community is invited to participate alongside Zoo staff to identify and monitor populations of species found right in Franklin Park. ZNE is also on the Steering Committee for the Boston Area City Nature Challenge, whereby people can become citizen scientists in their own communities as they log their observations of local plant and wildlife in the iNaturalist app. Members of the Steering Committee include Earthwatch Institute, Encyclopedia of Life, the Environmental



BY THE NUMBERS

4,671

STUDENTS REACHED BY GWC IN FY 18



131

BLANDING'S TURTLES HEADSTARTED

### FRANKLIN PARK BIODIVERSITY PROJECT

214 NUMBER OF SPECIES IDENTIFIED

- 29 SPECIES OF FUNGI
- 70 SPECIES OF BIRDS
- 13 SPECIES OF OTHER VERTEBRATES
- 27 SPECIES OF INSECTS
- 4 SPECIES OF OTHER INVERTEBRATES
- 71 SPECIES OF PLANTS

16,551

BOSTON AREA CITY NATURE CHALLENGE OBSERVATIONS 11,153

POUNDS OF BOTTLES AND CANS RECYCLED DURING THE ANNUAL BOTTLE AND CAN DRIVE At left, through the
Boston Area City Nature
Challenge, people of
all ages can participate
in citizen science work
right in their own
communities. At right,
a spotted salamander
found during a vernal
pool check by Zoo New
England staff.

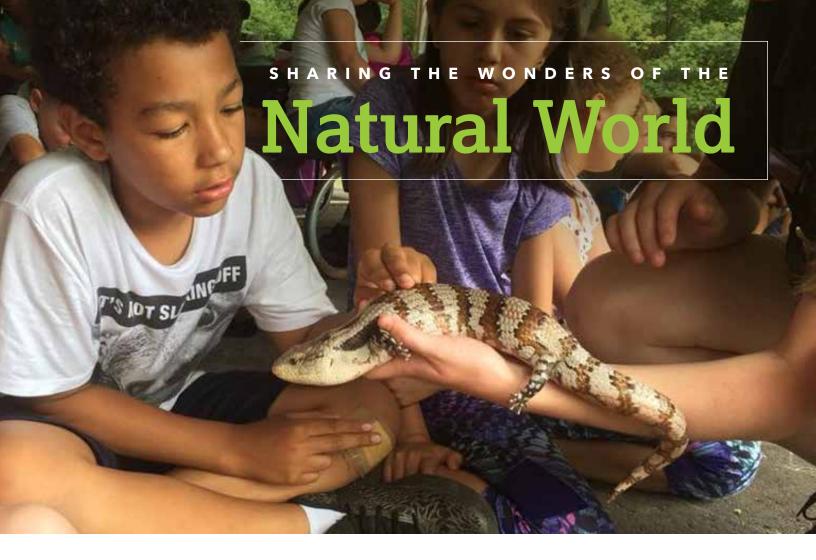


Studies Program at Brandeis University, Mass Audubon, New England Ocean Science Education Collaborative, Suffolk University and the University of Massachusetts Boston. In 2018, the City Nature Challenge spanned 65 cities, 17 countries and five continents. Here in Greater Boston, 16,551 observations were recorded by 992 observers.

ZNE provided support in a variety of ways for a number of other regional, national and international wildlife conservation projects including:

- ▷ The Giraffe Conservation Fund, a Namibian-based organization focused on the protection and conservation of giraffes and their habitat;
- Support of Bat Conservation International, which is committed to achieving lasting conservation plans for the most endangered bat species in the world;
- Support of The Peregrine Fund, created to help bring the peregrine falcon back from the brink of extinction in North America. As a result of the Fund's efforts, the peregrine falcon was taken off the endangered species list in 1999. The Peregrine Fund contributes to the conservation work of other endangered raptors around the globe;
- ▷ A project dedicated to protecting the dwindling anteater population in Brazil from vehicle strikes by establishing guidelines for road management; and
- Continuing our long-term support and commitment to the Panama Amphibian Rescue and Conservation Project, the Snow Leopard Trust and Global Wildlife Conservation's Nicaragua Tapir Project.

ZNE is also a proud participant in the Association of Zoos and Aquariums' SAFE initiative (Saving Animals from Extinction), a collaborative effort focused on saving species. AZA-accredited zoos and aquariums are part of an integrated network of conservation partners, which spend a combined \$220 million a year on the conservation of animals in the wild. Through SAFE, zoos and aquariums accredited by AZA harness their collective resources, focus on specific endangered species, and save them from extinction by restoring healthy populations in the wild.



ot many people will ever have the opportunity to go on safari in Africa or trek through the jungles in Brazil to observe wildlife. But, at zoos, like Franklin Park Zoo and Stone Zoo, people can see incredible animals, observe them, smell them and hear them. It's a connection that is so much deeper, and more personal, than reading a book or watching an animal documentary. At our Zoos, science learning is truly brought to life.

Franklin Park Zoo and Stone Zoo provide the environment for active exploration, inquiry and hands-on discovery to inspire positive interaction with the natural world. Our expansive science, technology, engineering and mathematics (STEM) focused educational programs, which incorporate Massachusetts and federal curriculum frameworks, supplement and build interest in formal science education while enabling our guests to explore the complex connection between natural, thriving habitats and wildlife.

To ensure access to schoolchildren, the Zoos offer free admission to all Massachusetts students throughout the school year who visit as part of scheduled school field trips. By providing opportunities to children who may not otherwise be able to visit, we're able to connect them to wildlife and bring



### PICTURED TOP

Schoolchildren meet a blue-tongued skink during an education program.

### PICTURED ABOVE

A young student records observations of the Chilean flamingos at Franklin Park Zoo. fun and effective educational programming to all members of our community. We were thrilled to welcome 57,310 schoolchildren in FY 18 who visited Franklin Park Zoo and Stone Zoo at no cost.

Through a range of formal and informal programming, the Education department reaches students of all ages - from toddlers in our Playful Paws playgroups to school-aged children, college students doing research, adult education students and casual learners. Additionally, the Zoos provide valuable hands-on learning opportunities through its well-established internship program, with internships available in several Zoo departments.

Through a unique collaboration with Harvard Medical School, senior medical students have the opportunity to complete an elective rotation within ZNE's Department of Animal Health where they accompany ZNE's veterinarians in their daily clinical practice, and are introduced to the concept that collaboration between human and veterinary medical professionals can benefit healthcare for both humans and animals. The One Health Clinical Elective is believed to be the only formal collaboration of its kind in the country, and has proven popular amongst the students since the elective was formalized in the course catalog in 2017. This program, which provides an enriching experience both for the students and the Zoo staff, has garnered high profile media coverage from The New York Times, WGBH and a host of other outlets across the country.

### PICTURED BELOW

In a unique collaboration between Zoo New England and Harvard Medical School, MD and MD/PhD students in their senior year have the opportunity to complete a one-month clinical rotation where they are encouraged to think about the commonalities of medicine and physiology in health and disease across all species and the context within overall health of the ecosystem.

### BY THE NUMBERS

344



212

SCHOOL PROGRAMS HELD IN FY 18, UP 5% FROM 329 IN FY 17 AFTER-SCHOOL PROGRAMS HELD, A 12% INCREASE FROM 190 IN FY 17

667

ZOO CAMP PARTICIPANTS, UP 46% COMPARED TO 458 PARTICIPANTS IN FY 17



57,310

SCHOOLCHILDREN VISITED AS PART OF SCHOOL FIELD TRIPS



TWO-TOED SLOTH ANIMAL AMBASSADOR [HIS NAME IS MOLASSES]

182

PREMIUM TOURS CONDUCTED

[33]

OVERNIGHT PROGRAMS
[COMPRISED OF 715 PARTICIPANTS]

2

FROGWATCH TRAININGS







ach summer, Franklin Park Zoo is infused with youthful energy and enthusiasm as the summer ZooTeen program gets underway. Whether greeting guests in Butterfly Hollow, helping to care for the animals in Franklin Farm, tending to the grounds or engaging with visitors as they prepare to enter the Zoo, participants in the popular ZooTeen program gain valuable skills to prepare them for future success.

Since its founding in 1999, this nationally recognized program has engaged more than 1,500 Boston youth in authentic work experiences that allow them to develop professional skills, build a strong sense of self and provide for themselves and their families. The program, which attracts a diverse group of participants, provides teens with the opportunity to receive direct exposure to zoo and conservation-oriented careers in a fun, structured and professional learning environment. Professional development classes and service projects are incorporated into the program's design, strengthening their knowledge and preparedness for future endeavors.

Upon completion of the ZooTeen Program, select teens who wish to further their work throughout the school year can apply to become a Teen Ambassador. Work includes interpretation activities, animal encounters on and off zoo grounds, and assisting educators and zookeepers. In FY 18, 10 Teen Ambassadors were employed in the Animal Care and Education departments.

As a stepping stone to the ZooTeen program, the Junior ZooTeen program is a unique opportunity for participants ages 11 - 14 to learn more about zoos and conservation. In FY 18, the Education Teen Ambassadors helped create lesson plans for the Jr. ZooTeen program and acted as mentors to the program participants.

66

The Teen Ambassador program has benefitted me in multiple ways, but the one that stands out to me is my newfound ability of being comfortable with talking to new people with confidence. I think this is a valuable skill because as I get older and find myself encountering new situations, I will have to talk to new people and while doing this, I will have to be confident in what I say. If I'm not confident, who will believe me? The program has impacted me in such a way that I will forever have fond memories of the people, as well as the animals, that I have worked with.

GERNELL DONZANAE REED



As a vibrant member of the cultural community in Boston and beyond, Zoo New England is committed to community participation and community access. We work with community-based centers, camps, and groups such as the Greater Grove Hall Main Streets, Project RIGHT, Franklin Park Coalition, The Emerald Necklace Conservancy, TEDx Beacon Street and the Stoneham Chamber of Commerce. We also do outreach to libraries, schools,

We also do outreach to libraries, schools, after-school programs and various other community programs.

ZNE was once again pleased to be named a partner for the 5th Quarter of Learning program, co-managed by the Boston Public Schools and Boston After School & Beyond. Through the collaboration, ZNE's expertise in science learning is utilized to enhance the students' academic progress in math and language arts, as well as improve specific skills such as critical thinking by providing full day integrated learning experiences. The success of this program was recognized during a visit to Franklin Park Zoo by participants in the United States Conference of Mayors, held in Boston in June 2018.

ZNE remains committed to ensuring that personal financial situations do not constitute a barrier to enjoying and benefiting from Zoo experiences. As an organization whose

In partnership with Greater Grove Hall Main Streets, we were proud to show our support for our community by participating in Love Your Block by mulching along Blue Hill Avenue in Grove Hall. mission is to connect people to the natural world through meaningful experiences that engage, educate, and inspire the next generation of conservation stewards, it is imperative that we reach everyone within our communities. ZNE's dedication to this aspect of our mission is evident in our community outreach programs, which include:

- ▷ EBT Program: In recognition of the fact that Zoo visits are integral to childhood and learning, Massachusetts residents who are eligible for the Massachusetts EBT program receive deeply discounted admission to the Zoos yearround. Participation remains steady with 35,244 participants in FY 18.
- Community Pass Program: Non-profit organizations and community groups are eligible to receive a limited amount of free admission passes. ZNE distributed more than 4,544 passes to non-profit organizations and community groups during FY 18.
- Organizational Pass Program: Non-profit organizations may purchase an institutional pass enabling groups of individuals to attend the Zoos at greatly reduced cost.

## EXCEPTIONAL **Partners**

Zoo New England is grateful to all who donated to the Zoos. Your support provides the funds to care for all of ZNE's animal inhabitants, pursue conservation projects both locally and abroad, and continue to educate and inspire conservation stewards of the future. Listed here are some who made gifts between July 1, 2017 and June 30, 2018.

### GIFTS \$100,000+

**Anonymous Fidelity Foundation** Harold Whitworth Pierce Charitable Trust StonehamBank

### GIFTS \$50,000-\$99,999

**Anonymous** Jean and Henry Hall **Highland Street Foundation** Doug Lober and Ann Bitetti Massachusetts Cultural Council Peter A. Wilson and Jean C. Tempel

### GIFTS \$25,000-\$49,999

David Canter and Lisa Strope Citizens Bank The Florence Gould Foundation **MathWorks** David and Jennifer Porter Robert Lloyd Corkin Charitable Foundation The Yawkey Foundations

### GIFTS \$10,000-\$24,999

Margaret and Dewey Awad Dr. Rory Browne and Dr. Grace Chang Coke Refreshments Commodore Builders Copeland Family Foundation, Inc. The Cricket Foundation Eastern Bank LeeAnn and Steven Horner James M. and Cathleen D. Stone Foundation Ronnie and Stephen Kanarek Mark Kelley and Gail Riggs Kelley Lorenda Layne and Robert Niblack **New Balance Corporation Newburyport Savings Bank** 

Neil and Anna Rasmussen Peter and Barbara Roberts Martha Schelect State Street Foundation, Inc. **Tiny Tiger Foundation** Van Dyke/Billy Foundation Kathleen Vieweg and Dr. Barry Berger Kathy Welsh and Gary Loveman

### GIFTS \$5,000-\$9,999

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Jonathan and Rosemary Avery Susan Beede and Jay Copeland Joanna and John Berube Blue Cross Blue Shield of Massachusetts Elizabeth and Tom Boates Boston Police Patrolmen's Association David and Anne Bromer Kim and Steve Brooks Mrs. Jane C. Carr Citrin Cooperman & Company, LLP Gordon and Andrea Clagett **Ecologic Entomology LLC** Grace and Edward Fey Deborah Goldberg and Michael Winter Kate Guedi The Gutierrez Family

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Mustangs of Massachusetts Car Club

GIFTS \$2,500-\$4,999 Leon Bethune and Raquel Rosenblatt The Boston Foundation Kevin and Julie Callaghan Eric Clarke Janice Corkin Rudolf and John Emery Nicole and Thomas Feeley J. P. and Amy Fine Nina and Christian Fischer Ford Motor Company Jacqueline Green Denison and Caroline Hall Lloyd and Linda Hamm Paolo Hiraldo Mary Kelleher and Erica Prince Teresa Koster Samuel Lasky and Christina O'Sullivan Dipali Mankekar Peter and Cindy Neville Joe O'Donnell James Partridge, Capital One **Pegasystems** Pernod Ricard USA Harold and Frances Pratt **Putnam Investments** Robert and Sally Quinn Maureen Lukas Reardon Daniel Romanow and B. Andrew Zelermyer Robert Rosenthal and Lisa Sears Girard and Kathy Sargent Linda and Ronald Savage Scott Sherman and Diane McGillicuddy

### GIFTS \$1,000-\$2,499

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Bradford and Hilary Allinson Deborah Babson

Hope Barton

Baystate Financial Services Foundation

Melissa Buckingham

Christopher Capone

Margery and Gordon Carr

Adrian and Amy Chan

Kathryn and Tim Conway

Joseph and Lori Cooney

Joseph D'Arrigo

Teresa and Frank DeGiacomo

Donna Denio and Bruce Conklin

The Eastern Bank Charitable

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Andrew and Marsha Edmonds

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Juliet Teixeira

John and Mary Ellen Toomey

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Donna Weiss

Karen and Robert White

Constance V.R. White

Evan L. Winter

Michael Yoken

### **GIFTS \$500-\$999**

Burt Adelman and Lydia Rogers

Hope Aldrich

Alexandra Andrews

Association of Zoological Horticulture

Ann Bajart

Frederick Basilico and Judith

Waligunda

Matthew and Sarah Begg

Andrew Briney and Annie Short

David Caron

Christensen-Dunn Early Foundations

Fund

Jennifer Cox

Ann Dannenberg

Taci Darnell and Tanj Gunaratnam

Nancy Dillon

Linda and Mike Drabik

James Dunbar

Karen Dunnett

William and Susan Elsbree

Richard and Judy Fox

Margaret and David Gilmour

Katherine Graveline

Green Mountain Energy

Doug Hauer

Jutta Hicks

Erin Higgins and Douglas Rosner

Cynthia and David Hill

Jean Holmblad and Bob Zaret

James and Emily Hunsicker

Phyllis and Nathan Kalowski

Sarah and Darrin Ladd

Teresia LaFleur

Mary Louise Larkin

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Christopher Litterio and Ursula Smith

Suzanne S. Matta

Don and Glenda Mattes

Ryan and Tonya McKee

David and Mary Ellen Moir

Bryan Morrell

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Thank you to everyone who supported Zootopia 2018! Zootopia is the Zoos' annual fundraising gala which raises significant funds toward our annual operating costs. Zootopia 2018 was held at the Royal Sonesta Boston. Proceeds from Zootopia directly benefited Zoo New England's Franklin Park Zoo and Stone Zoo, as well as the Zoos' education programs, and vital conservation initiatives.

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# Affair

Thank you to all who attended Stone Zoo's 14th Annual **A Wild Affair**, a "tasting" event that featured stations hosted by local restaurants and caterers – as well as live entertainment and a silent auction. Proceeds from this event supported the operation and continued growth of Stone Zoo, its education programs and conservation initiatives.

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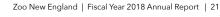
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# The Zoo

Thank you to all who attended Franklin Park Zoo's 8th annual beer-tasting event, **Brew at the Zoo**, featuring stations hosted by local breweries and restaurants. Proceeds from this event supported the operation and continued growth of Franklin Park Zoo, its education programs and conservation initiatives.



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Thank you to all who attended Franklin Park Zoo's 4th annual wine-tasting event, **Uncorked**. Proceeds from this event supported the operation and continued growth of Franklin Park Zoo, its education programs and conservation initiatives.

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Katherine Grillo

Alexandra Harvey

Madeleine Haswell

Carol Hayes

Ivanol Javier Henriquez

**Gabriel Higgins** 

Justina Hiney

Caleb Howland

Eileen Hulnick

Ryan Ivey

Eleanor Jaynes

Rachael Johnson

Kevin Kesper

Carol Kountz

Jane Larrabee

Molly Larrabee

Ari Levitt

**Brittany Lewis** 

Joshua Lim

Theresa Lindboe

Alan Locke

Lynda Locke

Nicholas Loden

Chelsea Lundblad

Alexandra Luther

Paul Luther

Stuart Mackersie

Lacey Mannex

Ryan Martin-Hagemeyer

Liz McAuliffe

Frank McCabe

Susan McCabe

Ainsley McCormack

Joseph McCourt

Matthew McDermott

Madelyn Mehrez

Alexis Meucci

Bonnie Mickle

Sean Molloy

Lindsay Neagle

Antonia Nepomuceno

Rita Nethersole

Christine Norton

Natalie O'Brien

Beth Oliphant

Gail O'Malley

Angelis Pacheco

Avery Palardy

Linda Palmer

Juan Carlos Peraza

Briana Perry

Victoria Reginaldo

James Richardson

Jacqueline Robidoux

Veronica Salisbury

Cornelius Sanders-Bey

Marina Santos

Nora Scanlan

Sydney Shair

Gal Shalev

Jack Sherman

Maggie Swanson

Heather Tanner

**Robert Tavares** 

Dillon Tedesco

Calvin Ten Eyck Shaleah Thomas

Frank Thorne

Stephanie Thrower

Melissa Ting

Kristen Vagliardo

Irene Volpe Barry

Yasmin Wagner

Kierra Walsh

Shanshan Wang

Helene Weitzenkorn

Ann Marie Wilkins

Reese Winter

### STONE ZOO

Jared Adelman

Cailyn Aggi

Sydney Alesse Victoria Allen

Megan Aquavella

Patrick Aucella

Caroline Bachand

**Emily Bain** 

Bethani Barry

Kathleen Barry

Jean Bergeron

**Anthony Berube** 



Eve Bigeleisen Kayleen Buscemi Lisa Casaletto Cheyenne Casaubon **Daniel Casey** Adam Chase Charles Clifford Catherine Constas Karen Coppolino Rachel Corbin Maylin Crouss Ellen Curran Rebecca Cyr Gina D'addario Jessica Delisle Miranda DeLoughery Samantha Demoy Allison Desaulniers Neil Donnenfeld Bridget Doyle John Drohan

Justin Evangelista

Robert Fedas

Dante Fiore

Vivian Foung

Joshua Fraser

Kailey Gallo

Michelle Fregeau

Elizabeth Genne-Bacon Kimberly Goodwin Lindsay Govostes John Grealish Amelia Hersee **Robert Holmes** Madeline Hughes Leigh-Anne Hurley Ava Kowalski Joanna Kreil Alan Kwong Austin Kwong Crystal Lingel Abby Lye Mackenzie Madigan Wendy Maquire Fran Mandeville Matthew McCurdy Victoria McGovern Rebecca Mears Jessica Memmolo John Milinazzo James Molloy Julie Mulligan Charles Murphy Anna Muszynski Jonathan Nestico

Marina Gennari

Jessica Peitzsch **Rose Peters Erin Powers** Jeffrey Ransom Carolynn Ratte Judith Riessle Lindsey Rodrigues Donna Rose Amy Ryan Alison Sabatello Sally Saunders Brennan Katelyn Scarano Christopher Sheehan Harrison Shields Jinhee Son Alyssa Stonesifer Stephen Taylor Zachery Tingdahl **Greg Tocco** Haley Traversy Michael Tufo Caitlyn Veenstra Leann Westin Christine Whitehair Jessica Wilhelmson Leonardo Young Andrew Zipper 🔾

### GROUP VOLUNTEERS

### FRANKLIN PARK ZOO

501 Auctions

7 News - WHDH

Acceleron Pharma

Akamai

Baker Library at Harvard Business

School

**Baystate Financial** 

Boston Arts Academy

Boston Community Leadership

Academy

Boston Latin Community Development

Corps

**Boston University Academy Community** 

Service Club

Boston University Alpha Kappa Delta

Phi

Boston University Environmental

Brigades

Boston University FYSOP (First-Year

Student Outreach Project)

Boston University Phi Chi Theta

Boston University Pre-Vet and Animal

**Lovers Society** 

Boston University Society of Asian

Scientists and Engineers

**Brandeis University** 

Citizens Bank

Citrin Cooperman

City on a Hill Charter School

Dedham Country Day School

Delta Projects

The English High School of Boston

Ernst & Young

Expedia

Fidelity Investments

FLS

Global Atlantic Financial Company

Goodwin Proctor LLP

Gracenotes, Berklee College of Music

Hachette Book Group

HarbourVest Partners

Healthworks Community Fitness

**IBM Global Business Services** 

Kesner, Godes & Morrissey, LLC

Legendary Entertainment

Lekker Home

Liberty Mutual

MathWorks

Milton Academy

Mothers for Justice and Equality

National Charity League

Northeastern University Circle K

Northeastern University Lambda Phi

**Epsilon** 

Northeastern University Scholars

Program

Northeastern University Society of Asian

Scientists and Engineers

Oath

Open Doors Yoga Studio

Pegasystems Inc.

People Making a Difference

Powerhouse Dynamics

PowerOptions

Puma North America Inc.

Single Volunteers of Boston

SquashBusters

State Street Corporation

State Street Global Advisors

State Street Global Services

Texas Christian University

Thayer Academy

The Price Center

TIAA

Triangle Inc.

**USS** Constitution

Wayfair

Wentworth Institute of Technology

Wheaton College Softball Team

### STONE ZOO

American Training Inc.

Bank of America

**Boston University** 

Boston University Alpha Phi Omega

Boston University Women's Water Polo

Team

Boys and Girls Club

Bridgewell

Compass School

Constant Contact, Inc.

**Dassault Systemes** 

**EMARC** 

Fitzemeyer & Tocci

General Electric Aviation

Goddard School

Keurig

Lexington Christian Academy

Matignon High School

Mavrck Boston

Michigan State University

Milestones Day School

Nashoba Learning Group

National Charity League

Pirates of the Rogues' Armada

**RSA Security LLC** 

Salem Academy Charter School

Sovos Compliance

StonehamBank

Summerfuel Program

Trevi Communications

Triangle, Inc.

USS Constitution 🔾

In total, 37,321 hours of essential services were contributed by 3,647 individual volunteers, interns, and group volunteers in FY 18.

### FISCAL YEAR 2018

# Financial Summary

Condensed Statement of Revenue, Expenses and Change in Net Assets as of June 30, 2018 (in Whole Dollars)

ODED	ATINIC	REVENUES:
UPER	AIIIVIT	REVENUES

Admissions	3,939,925
Concessions Revenue (Net)	304,700
Membership Fees	1,719,689
Total Guest Operating Revenues	5,964,314
Other Operating Revenue	878,617
Total Operating Revenues	6,842,931
Non-operating revenue	
Investment Income	47,153

### **OTHER SUPPORT:**

Private Gifts - restricted  Private Gifts - restricted	2,576,558
Total Private Gifts	4,354,904
State Support	7,250,000
Total Revenues and Support	18,494,988

Operating Expenses (including depreciation and amortization of \$1,481,972)

16,713,527

Change in Net Position

1,781,461

Net Position, Beginning of the Year

23,731,475

Net Position, End of Year

25,512,936





# FISCAL YEAR 2018 Highlights

- Description In FY 18, Membership revenues brought in over \$1.7 million, marking the fourth year that revenue has exceeded \$1.6 million.
- □ In FY 18, participation in our popular summer Zoo Camp program increased by 46% with 667 registrants compared to 458 in FY 17.





Zoo New England manages Franklin Park Zoo and Stone Zoo on behalf of the Commonwealth of Massachusetts and we are grateful to the Commonwealth for its financial support.





Franklin Park Zoo • Stone Zoo

Zoo New England One Franklin Park Road Boston, MA 02121 www.zoonewengland.org





