

Inspiring **caring** and **action** on behalf of wildlife and conservation



#### **WHO WE ARE**

Zoo New England is the non-profit organization responsible for the operation of Franklin Park Zoo in Boston and Stone Zoo in Stoneham, Mass. Both are accredited by the Association of Zoos and Aquariums (AZA). Zoo New England's mission is to inspire people to protect and sustain the natural world for future generations by creating fun and engaging experiences that integrate wildlife and conservation programs, research and education. To learn more about our Zoos, education programs and conservation efforts, please visit us at www.zoonewengland.org.

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[FY 21: July 1, 2020 - June 30, 2021]

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[FY 21: July 1, 2020 - June 30, 2021]

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[FY 21: July 1, 2020 - June 30, 2021]

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Susanne MacDonald



Dear Zoo Supporters,

Fiscal Year 2021 was a year marked by challenge, great opportunity and creativity. As we continued to adapt to changing guidelines and the effects of the global pandemic, like so many other businesses and organizations, we often had to pivot, strategize and reimagine our programming and offerings.

We are fortunate in that both Franklin Park Zoo and Stone Zoo are primarily outdoor venues with ample space for guests to social distance. We heard from many guests how much they appreciated the opportunity to enjoy the Zoo experience with their families, especially at a time with so much uncertainty and change for so many.



Even with capacity restrictions in place due to the pandemic, FY 21 was a record-setting year for Zoo New England. Combined attendance was a record-breaking 889,407 visitors at Franklin Park Zoo and Stone Zoo, while membership increased to an all-time high of more than 25,000 member households. With planning well underway, we decided to move forward with Boston Lights: A Lantern Experience at Franklin Park Zoo, which proved to be extremely popular and a bright spot for the 185,000 visitors who attended. Likewise, ZooLights, our annual holiday light experience at Stone Zoo, was also well attended and appreciated by the many families who visited.

In the fall, construction began on Gorilla Grove, a new dynamic outdoor gorilla habitat scheduled to open at Franklin Park Zoo in spring 2022. This new space, made possible by generous donors who wish to remain anonymous, will feature a mix of real and fabricated trees, a waterfall, climbing vines, a multitude of built-in foraging opportunities and an immersive central observation outpost within the habitat for guests to see the behaviors and social dynamics of the gorilla family.

We continued to expand our conservation impact for rare and threatened species in the field, both locally and globally. While remote learning was in session for so many schoolchildren, we brought the Zoo experience to them through engaging digital content, as well as virtual experiences for our teen programs and other educational partnerships. During FY 21, several new exciting mission-focused initiatives were launched including a co-design project with Antioch University of New England, AmeriCorps, and the communities closest to Franklin Park Zoo to better understand the needs of the community, and ultimately, to co-design programming to meet these needs. Additionally, work began on an interpretive master plan to develop cohesive and impactful educational and conservation messaging on Zoo grounds.

All of this work is a collective effort, and we are fortunate to have highly-skilled professional staff, a strong core of devoted volunteers, a talented Advisory Council, and a dedicated Board of Directors to ensure that we are able to deliver on our mission, now and in the future. We are grateful to the loyal and generous Zoo members, donors, and volunteers who help us fulfill our mission to protect and preserve the Earth's incredible biodiversity.

With your continued support, we will realize our vision for these beloved Zoos, as well as ensure a healthy, thriving planet for generations to come.

Sincerely,

John Linehan President & CEO



While the fall of 2020 continued to be an uncertain time in many ways, one thing remained constant: the dedication of our hard-working animal care and veterinary staff, who continued to report to work day-in and day-out to ensure the health and well-being of all animals in our care.

The care team in Franklin Park Zoo's Tropical Forest was particularly busy, with a trio of back-to-back, high-profile births. On September 29, Abby, a Baird's tapir, gave birth to two watermelon-patterned calves. With their arrival, history was made as this was believed to be the first-ever instance of Baird's tapir twins. While this was a thrilling birth for all involved, veterinary staff knew that this highly unusual pregnancy would carry risk to the survival of both calves, and were well prepared for various possible outcomes.

Both calves were born developmentally premature with each weighing just under 10 pounds, approximately half the weight of a newborn tapir singleton. After experiencing health issues shortly after birth, the two calves were rushed to Cummings School of Veterinary Medicine at Tufts University where they received around-the-clock care that was nothing short of heroic. Sadly, the male calf

did not survive despite the extraordinary efforts by all involved. The female, Millie (named after her late father Milton), was able to recover and be reunited with her mom Abby at the Zoo, and has since continued to thrive and grow into the beautiful tapir that she is today.

On October 5, a tiny 13-pound pygmy hippopotamus was the next newborn to make a big splash. For this particular arrival, veterinary staff made the decision to induce hippo mom, Cleopatra (affectionately known as Cleo), due to her previous births of stillborn calves caused by prolonged labor. Thanks

to the wonderful training program between Cleo and her care team, our staff was able to monitor the expectant mother throughout her pregnancy via ultrasound.

The birth of this endangered species was a joyous first for Zoo New England, and marked the culmination of years of careful work, planning, and dedication by our animal care and veterinary staff. Through a fundraising auction for his naming rights, the calf was later named Ptolemy, after the youngest son of Queen Cleopatra – a very fitting name for this little water horse who was born to our own beautiful Cleopatra.

To complete this trio of Tropical Forest tots, western lowland gorilla matriarch Kiki welcomed a very special delivery on October 14: a 6-pound, 3-ounce baby boy. In yet another first for these three fall births, this marked the first-ever male gorilla born at Franklin Park Zoo, and he was delivered via a life-saving

Cesarean section due to complications late in Kiki's pregnancy.

With big eyes, a heart-shaped nose, and a mouth that always seemed to have a little smile, the baby quickly stole the hearts of Zoo staff, guests, and audiences on social media. In fact,

the video announcing his arrival became the most-watched clip of 2020 on Franklin Park Zoo's Facebook page, garnering over 196,000 views. The baby was named Pablo by the generous winners of his fundraising naming auction, who were inspired by a character in their favorite animal-themed children's book.

While these three pregnancies and births were all very different, a common thread could be found throughout them all: the ever-present commitment to providing the highest level of care, individually tailored to each expectant mom and their babies. These births, each the result of a recommended breeding through carefully managed, cooperative Species Survival Plans, provide just a small snapshot of the bigger picture. Zoos like ours are working every day to save species from extinction, sharing knowledge and expertise with each other along the way to create a better future for wildlife.

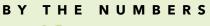
## SIGNIFICANT ANIMAL ACHIEVEMENTS

Millie, Ptolemy, and Pablo weren't the only exciting arrivals in FY 21. At Franklin Park Zoo, a bouncing baby De Brazza's monkey was welcomed into the world on October 27 – the third offspring for parents Kiazi and Kipawa, and yet another addition to the Tropical Forest family.



On December 28, staff celebrated the hatch of a brown kiwi chick – a first for this species at Franklin Park Zoo. Several other feathered and furry faces also joined the Franklin Park Zoo animal family, including a pair of azure-winged magpie, a pair of Hartmann's mountain zebra, a male and two female red river hogs, and a young male Poitou donkey. At Stone Zoo, the cute levels spiked on May 23 with the birth of a pint-sized and prickly prehensile-tailed porcupette, weighing just over one pound.

In May, Lead Zookeeper Kim Allen transported a whooping crane egg laid at Stone Zoo to the International Crane Foundation (ICF) in Wisconsin. Despite a successful hatch at ICF, the chick, named Wampanoag, sadly died from an unknown cause following carefully planned release into the wild. Although this is not the outcome we wanted, we are hopeful that future reintroduction efforts will be more successful and will further bolster the wild population of this endangered species. Reintroduction efforts like these can be extremely challenging even with meticulous planning and collaboration, but solace and a success story can be found in the fact that this egg was laid, transferred, and hatched, with Wampanoag being successfully raised by crane foster parents to the point of release.





1,,735

ANIMALS AT FRANKLIN PARK ZOO AND STONE ZOO

NUMBER OF SPECIES SURVIVAL PLANS WE SUPPORT



HARTMANN'S MOUNTAIN ZEBRA JOINED THE FRANKLIN PARK ZOO ANIMAL FAMILY

Annual Control

4.1 POUNDS OF FRUIT EATEN WEEKLY BY THE GIANT ANTEATER

POUNI EATEN

POUNDS OF ALFALFA EATEN YEARLY BY PTOLEMY, THE PYGMY HIPPO CALF



POUNDS OF KALE EATEN YEARLY
BY PABLO, THE WESTERN LOWLAND
GORILLA BABY

2 POUNDS OF SWEET POTATOES EATEN DAILY BY THE WHITE-CHEEKED GIBBON FAMILY



BROWN KIWI HATCHED

At our Zoos, each animal is truly an ambassador for its species and has a story to tell about the importance of wildlife protection and habitat preservation. Management of animals within and cooperatively between institutions accredited by Association of Zoos and Aquariums is vital for ensuring healthy, genetically diverse populations.



## IMMERSIVE Experiences



ights, cameras, and more action! In FY 21, Franklin Park Zoo and Stone Zoo were both aglow with dazzling displays and wildly unique events for guests to enjoy.

At Franklin Park Zoo, a sparkling, immersive new addition debuted in late summer - Boston Lights: A Lantern Experience. This evening experience spanned the Zoo's 72 acres, and featured more than 50 large-scale lantern displays. A 66-footlong shark tunnel and dramatic colorful arches provided particularly perfect back-drops for very Instagrammable photo-ops. We were also able to shine a light on the importance of preserving biodiversity and our commitment to conservation – this was even on display inside of the lanterns, which were all illuminated with energy-saving LED lights.

Boston Lights was certainly visually spectacular, but for many guests it meant something even more. It was an opportunity to enjoy a special evening out with family and friends in a way that felt safe, even in the midst of COVID-19. Boston Lights was a completely outdoor event, and the same health and safety measures for a daytime visit to the Zoo were also in place, including advance online timed ticketing, capacity limits and one-way pathways.

The trust and word of mouth from our guests resulted in a sold-out run, ultimately attracting 185,000 visitors.

Opportunities like this serve as a wonderful example of how we can continuously find ways to educate and inspire new and returning visitors of all ages.

In the fall of 2020, construction began on Gorilla Grove, a new state-of-the-art outdoor gorilla habitat at Franklin Park Zoo, scheduled to open in spring 2022. This dynamic new habitat will enrich and immerse visitors, and the gorillas, like never before. In late spring 2021, seasonal exhibits Butterfly Hollow and Aussie Aviary both re-opened at Franklin Park Zoo, as did the petting zoos at Stone Zoo and Franklin Park Zoo, all with health and safety measures in place to protect both the animals and guests.

ZooLights once again transformed Stone Zoo into the popular winter wonderland of lights that has become a beloved holiday tradition for so many. In addition to hundreds of thousands of twinkling lights, some familiar displays from Boston Lights were featured to make the season even more merry and bright for more than 62,000 guests.

After the snow and lights had cleared, spring saw the opening of T. Rex Adventure at Stone Zoo, a seasonal experience of prehistoric proportions that featured realistic animatronic dinosaurs. As they walked among these impressive dinos, guests could make connections between animals of the past and present.

Due to the pandemic, we were unable to hold our two major fundraising events in person - Zootopia and A Wild Affair. Zootopia, our largest fundraising gala of the year, was presented virtually in May. The virtual event, which honored Dr. Jane Goodall as the E.O. Wilson Living the Mission Award recipient, raised \$409,220. A Wild Affair, which featured special guest Lenny Clarke and was filmed by community partner StonehamTV, raised \$38,215.

All of these events, both in-person and virtual, connect our guests to the natural world through exploration, discovery, play, education, and imagination. With each of these experiences, we aim to inspire caring and action on behalf of wildlife. Q



Travel through the island of Madagascar and you'll discover what makes it so unique: the changing landscapes include lush forests, deserts, and even impressive canyons – all of which are home to incredibly rich biodiversity. Among the varied fauna and flora in Madagascar, one primate group is arguably the most iconic: the lemur.

This past year, Zoo New England grew our roster of innovative international partnerships with a new initiative in Madagascar, led by the non-governmental organization, Health In Harmony.

This program aims to improve the conservation status of several species of lemurs and other rare wildlife in a special reserve in southeastern Madagascar, while also materially improving the health care, food security, and economic opportunities available to Malagasy villagers who live in the region. Our team of Zoo staff and a transdisciplinary group of human health professionals, epidemiologists, conservation biologists, wildlife disease ecologists, and

veterinarians, are employing a holistic One Health approach to work toward a better future for the people, lemurs, and the shared ecosystem in Madagascar.

In a year dominated by coverage of the global COVID-19 pandemic, the concept of One Health, the interconnectedness of human health, animal health and ecosystem health, has been top-of-mind more than ever for those in the health and science communities. Our One Health Clinical Elective with Harvard Medical School continues to be a valuable and

enriching experience for program participants. This 4-week rotation with our veterinary staff teaches senior medical students the importance of species conservation by exposing them to the broader implication of ecosystem health and the role of biodiversity in protecting human health. Dr. Eric. Baitchman, ZNE Vice President of Animal Health and Conservation, and Dr. Michael Dykstra, a participant in our One Health Clinical Elective, co-authored an article titled "A Call for One Health in Medical Education: How the COVID-19 Pandemic Underscores the Need to Integrate Human, Animal,

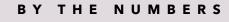
and Environmental Health" that was published in the prominent professional medical journal Academic Medicine.

In collaboration with the Broad Institute of MIT and Harvard, we're collaborating to bring next-generation genomic technologies and translational medicine to the care of zoo and wildlife species, with powerful benefits toward health and conservation of all species. This work promises to have

broader impact on human health, and the study of evolution and comparative genomics.

Conservation was in bloom at Franklin Park Zoo in FY 21 with the installation of two 16-by-16-foot Smartflower solar panel systems, generously made possible by Green Mountain Energy Sun Club. These impressive "flowers" truly show renewable energy in motion as their 12 petal panels freely track and follow the sun throughout the day, automatically folding and self-cleaning at sunset. The Smartflowers are expected





1,500

STUDENTS PARTICIPATED IN THE HATCH PROGRAM FROM •



CLASSROOMS

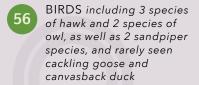


**DIFFERENT SCHOOLS** 

#### FRANKLIN PARK ZOO BIODIVERSITY PROJECT

NUMBER OF SPECIES IDENTIFICATIONS OBSERVED





- 130 PLANTS
- 34 FUNGI
- 13 MAMMALS
- 27 ARACHNIDS



### TURTLE NEST PROTECTION

WOOD TURTLE
NESTS PROTECTED
ACROSS SEVERAL
SITES

BLANDING'S
TURTLE NESTS
PROTECTED IN AND
AROUND GREAT
MEADOWS NATIONAL
WILDLIFE REFUGE IN
CONCORD

SPOTTED TURTLE
NESTS PROTECTED
AT STONY BROOK
RESERVATION
IN BOSTON

to generate 8,000+ kilowatts of electricity annually – enough to generate the majority of the energy needed to power the Zoo's carousel and two new solar assisted electric golf carts, which are additional examples of sustainability on the move throughout the Zoo.

This year also saw the launch of two initiatives that encourage the public to engage with conservation efforts in new, direct ways. Applications are now being accepted for special Zoo New England Massachusetts license plates, featuring a beautiful silverback western lowland gorilla and the ZNE logo. Once

the goal of 750 applications is reached, drivers will be able to take their love of wildlife on the road. Proceeds directly support our field conservation programs to save wildlife in Massachusetts and around the world. For those that want to get right in the action with our field conservation team, the Zoo New England Conservation Society invites members to roll up their sleeves and join our field biologists for conservation field-days, lectures, and events hosted by ZNE and our partners in conservation around the globe.





Our Field Conservation team was very busy in FY 21, expanding the scope and depth of efforts to improve the on-the-ground conservation status of selected rare species populations, including Blanding's, wood, spotted, and eastern box turtles, marbled salamanders, eastern spadefoot toads, threespine stickleback fish, frosted elfin, and New England blazing star. Our staff are in the field nearly every day, radiotracking turtles and protecting their nests, planting native wildflowers, monitoring rare fish and salamander populations, and restoring critical habitat for native pollinating insects.

For some of these species, we also look to the local communities for assistance – schools, in particular. In FY 21, we engaged more than 1,500 students from schools in Massachusetts and New Hampshire through our HATCH (Hatchling and Turtle Conservation through Headstarting) program. Students have a hands-on role in the growth of tiny "headstart" turtles, who they feed and nurture through the school year until the turtles are ready for release into the wild – bigger, stronger, and with a better chance for a brighter future.

ZNE encourages people of all ages to take an active role in sustaining healthy ecosystems right in their own backyards. ZNE staff continue to serve on the Steering Committee for the Boston Area City Nature Challenge, whereby people can become citizen scientists in their own communities as they log their observations of local plants and wildlife in the iNaturalist app.



100
HOURS OF FIELD
PRACTICE TIME
FOR KODA, OUR
TURTLE TRACKING DOG





t's a sunny May morning, and animal ambassador Owlfredo, the eastern screech owl, is starting her day with a walk around the Zoo (accompanied by a Zoo Educator, of course) to "visit" with some of the other animals – it's one of her favorite forms of enrichment, and it's also the subject of the day's #ZooToYou video on Facebook Live.

The #ZooToYou program started during the Zoos' closure in March of 2020, featuring a daily mix of live videos, pre-recorded videos, and activities for families to work

on at home while they weren't able to visit in person. The response from audiences was overwhelmingly positive - so much so, that #ZooToYou continued on even after our Zoos re-opened. Now streaming on a schedule of one Facebook Live video per week, per Zoo, the Zoo's Education and Animal Care teams continue to bring our mission to audiences virtually, whether they live near or far. In November of 2020, the U.Fund College Investing Plan and MEFA signed on as a proud supporter of #ZooToYou, a wonderful show of support for our mission to educate and inspire. In FY 21, #ZooToYou reached an audience of 1,310,058.

Our digital programming realm continued to expand this fiscal year, with new virtual events like Cocktails for Conservation, a virtual happy hour series. During these hour-long programs, attendees could "ZOOm" with Zoo staff and outside experts to hear about topics including our

Tropical Forest babies, courtship in the animal kingdom, and the Zoos' conservation work at home and abroad. Breakfast with the Animals, which formerly took place on-site, was reconfigured and presented via Zoom as well. Other digital learning opportunities included animal encounters and behind-the-scenes tours. The 5th Quarter of Learning program ran virtually in the summer of 2020, while ZooCamp was able to resume on-site at both Zoos, with enhanced safety protocols in place.

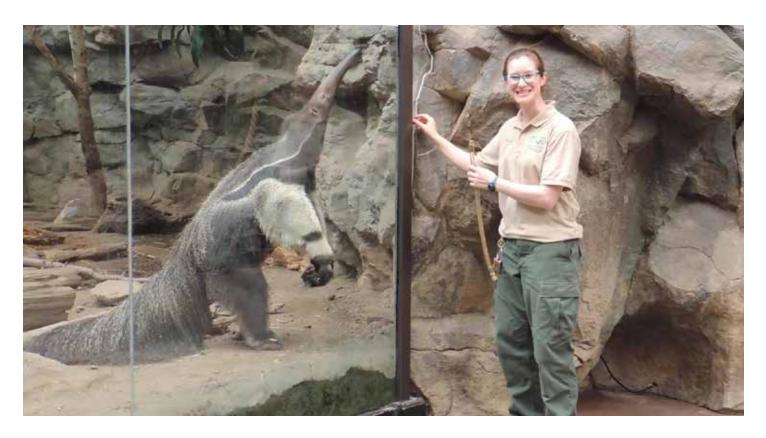
One of the most effective ways to leave a lasting impression on our visitors is through personal interactions. Whether that means engaging with their questions on a Facebook Live or Zoom program, or taking the time to chat with them in-person at the Zoo and teaching them something new about animals, conservation, and habitats, you simply never know when seemingly quick, casual conversations can spark a lifetime of curiosity, learning, and action on behalf of wildlife and habitats.

In the same vein, Zoo staff were excited to begin work on an interpretive master plan to develop cohesive and impactful educational and conservation

messaging on Zoo grounds, all designed to build deeper connections with our visitors.

To ensure access to schoolchildren, the Zoos offer free admission to all Massachusetts students throughout the





school year who visit as part of scheduled school field trips. By providing opportunities to children who may not otherwise be able to visit, we're able to introduce them to wildlife and bring fun and effective educational programming to all members of the community. COVID-19 continued to adversely affect school group attendance. A significant portion of the Massachusetts schools were still conducting classes remotely until spring of 2021. Additionally, a majority of those that were holding in-person classes, did not conduct in-person field trips. We look forward to the return of these

in-person field trips as they are so integral to learning. In FY 21, 745 education programs were conducted, reaching about 81,000 learners of all ages. Online and on-site, our Education team made sure that despite many uncertainties our mission remained as strong as ever.



To learn more about ZNE's education programs, visit WWW.ZOONEWENGLAND.ORG/DISCOVER

#### BY THE NUMBERS

745

TOTAL PROGRAMS CONDUCTED REACHING **81,000** 

325



GROUP PROGRAMS CONDUCTED
INCLUDES VIRTUAL BREAKFASTS,
HOMESCHOOL PROGRAMS,
AND MEET-AND GREETS

154

NUMBER OF TOURS CONDUCTED 56

PARTICIPANTS IN OUR YOUTH PROGRAMS

35 ZOOTEENS

12

JUNIOR ZOOTEENS

9

TEEN AMBASSADORS

355



NUMBER OF ZOOCAMP PARTICIPANTS

#ZOOTOYOU DIGITAL PROGRAMMING



1,310,058

AUDIENCE REACH

368,934

VIDEO VIEWS



t's a familiar summertime sight at Franklin Park Zoo. Among the hustle and bustle of guests and Zoo staff making their rounds, distinctive pops of color stand out among the crowd – neon T-shirts with "ZooTeen" boldly stamped across the back. These 15-18-year-olds are all students residing in the City of Boston, and they're here for an immersive summer learning experience like no other.

A typical year would see this young, diverse group of people working in a range of departments throughout the Zoo, including Animal Care, Education, Commissary, and Guest Services. This year, as with so many other aspects of our operations, we needed to rethink the program's format while still ensuring that the positive social connections and unique learning opportunities would not be lost.

With the support of the City Of Boston's Department of Youth Engagement and Employment, the Zoo was able to support summer employment for 35 ZooTeens. The teens participated in three unique rotations: Virtual Learning, Mentorship, and Art & Activism. Despite not having their usual access to the living classroom that the Zoo's grounds provide, valuable interactions and exposure to STEM fields continued through presentations focused on Zoo careers, conservation work, professionalism, and career readiness. Experiences like these, whether via Zoom or at the Zoo, are what have made the ZooTeen program such a valuable, authentic, and

incredibly popular program for more than two decades. As a stepping stone to the ZooTeen program, the Junior ZooTeen program engages youth ages 11 to 14. This year, we hosted two 4-week sessions and engaged a total of 12 participants. Various topics were covered, including environmental enrichment, animal behavior and training, and habitat design.

Nine Teen Ambassadors were able to participate in virtual professional development programs throughout the year, which highlighted topics including interpretation and workplace communication. For the second year, participants were also able to actively participate in Zoo New England's HATCH (Hatchling and Turtle Conservation through Headstarting) program. Each of the seven tiny wood turtle hatchlings that the Teen Ambassadors helped to headstart provided a direct, personal bridge to the work that our Field Conservation team is doing on behalf of rare and threatened species right here in Eastern Massachusetts. As a way to further deepen their connections to the natural world, the Teen Ambassadors were even able to don some waders and participate in a local turtle-tracking expedition with the Field Conservation team to experience this vital work first-hand.

Between the ZooTeen, Teen Ambassador, and Junior ZooTeen programs, our Youth Programs department provided enriching experiences for 56 young people in FY 21.



On a larger scale, our incredible staff are regularly sharing knowledge and experience with others in the science, conservation, and animal care communities around the country and worldwide, while in various communities of Eastern Massachusetts, you might spot our Field Conservation team out for a turtle tracking trek or reintroducing rare and threatened native plant species. While these communities can extend to far-away places, engaging with the communities right outside of our gates is very important – they're comprised of the people who return to visit time and time again, who excitedly greet many of our animals by their names, and whose memories at the Zoo sometimes span generations.

That's why, in FY 21, we were thrilled to launch a co-design project with Antioch University of New England, AmeriCorps, and the communities closest to Franklin Park Zoo to better understand the needs and aspirations of the community, and to ultimately co-design programming to meet those needs. The process aims to equitably integrate residents and potential professional collaborators into program design and increase the justice, sustainability, and effectiveness of programming efforts. True stakeholder engagement and collaborative creation are essential components of this

inclusive design process. We're co-designing programming with, not for, our neighbors.

Knowing how important mental health is to overall well-being, in early May we were pleased to partner with the Massachusetts Department of Mental Health to create a Wellness Safari at both Stone Zoo and Franklin Park Zoo during Children's Mental Health Awareness Week. These positive outdoor activities encouraged open, productive conversations about children's mental health.

Later in the spring, Zoo New England was also proud to partner with Harvard Street Neighborhood Health Center (HSNHC) and others to promote COVID-19 vaccinations. Visitors to HSNHC and any of their vaccine locations, who received a COVID-19 vaccination also received a free day-time admission pass to Franklin Park Zoo.

As a vibrant component of the cultural community in Boston and beyond, Zoo New England is committed to community participation and community access. We work with community centers, camps, and groups and organizations such as Greater Grove Hall Main Streets, Project RIGHT, HSNHC, Franklin Park Coalition, the Wonderfund, The Emerald Necklace Conservancy, and the Stoneham Chamber

of Commerce. We also do outreach to libraries, schools, after-school programs, and other various entities.

Our Zoos attract a diverse audience where visitors from all backgrounds have the opportunity to share experiences as they learn about the natural world. We remain dedicated to ensuring that a Zoo visit is always inclusive and accessible to all. ZNE's dedication to this aspect of our mission is evident in our community outreach programs, which include:

- Library Pass Program: Libraries purchase the pass which entitles their patrons to a discount to the Zoos.
- EBT program: In recognition of the fact that Zoo visits are integral to childhood and learning, Massachusetts residents who are eligible for the state's EBT and WIC program may purchase admission to the Zoos for up to four people for \$4.00 per person. In FY 21, we welcomed 34,247 guests who visited with their EBT/WIC cards. Additionally, cardholders had the opportunity to purchase Boston Lights tickets for \$15, and we welcomed 6,147 guests through this program. In FY 21, we launched a new membership program for EBT and WIC cardholders, with a Family level membership priced at \$40. Within the first few months, 488 families joined to enjoy unlimited visits throughout the year.
- Community Pass Program: Non-profit organizations and community groups are eligible to receive a limited amount of free admission passes. In FY 21, ZNE distributed 6,000 passes to non-profit and community groups, many of which visited during Boston Lights.
- Organizational Pass Program: Non-profit organizations may purchase an institutional pass enabling groups of individuals to attend the Zoos at a greatly reduced cost.



## **EXCEPTIONAL Partners**

Zoo New England is grateful to all who donated to the Zoos. Your support provides the funds to care for all of ZNE's animal inhabitants, pursue conservation projects both locally and abroad, and continue to educate and inspire conservation stewards of the future. Listed here are some who made gifts between July 1, 2020 and June 30, 2021.

\$100,000+

Grace and Edward Fey Steven M. Jones\* Doug Lober Robert Lloyd Corkin Charitable Foundation

#### \$50,000-\$99,999

Anonymous Jean and Henry\* Hall^ Lorenda Layne and Robert Niblack Massachusetts Cultural Council MathWorks David and Jennifer Porter^ Peter and Barbara Roberts Peter A. Wilson and Jean C. Tempel^ Jeffrey Wolk

#### \$25,000-\$49,999

Anonymous (2) **Baystate Financial Services** Robert L. Beal\* Citizens Bank **Cummings Foundation** Institute of Museum and Library Services Ronnie and Stephen Kanarek StonehamBank

#### \$10,000-\$24,999

Margaret and Dewey Awad Anne and David Bromer Dr. Rory Browne and Dr. Grace Chang Copeland Family Foundation, Inc. DCU for Kids Eastern Bank Nicole and Thomas Feeley John Gosselin and Elizabeth Neylon Hays Companies of New England **Highland Street Foundation** LeeAnn and Steven Horner^

Foundation Mark Kelley and Gail Riggs Kelley Henry and Mary Lee Lovett-Woodsum Foundation Julie and Doug Macrae Susan A. Martin Charitable Trust Massachusetts Department of Industrial Accidents **New Balance Corporation** Kirsten and Dwight Poler Neil and Anna Rasmussen Claudia U. and James M. Richter Martha J. Ruest and Martin F. Schlect Kathy and Girard Sargent Linda and Ronald Savage Stratford Foundation Tiny Tiger Foundation Colin and Olivia Van Dyke Van Dyke/Billy Foundation

Kathleen Vieweg and Dr. Barry Berger^

Werner Family Foundation

William P. Wharton Trust

James M. and Cathleen D. Stone

#### \$5,000-\$9,999

Anonymous Bradford and Hilary Allinson Hope Barton Joanna and John Berube Boston Police Patrolmen's Association City of Boston Credit Union Coca-Cola Beverages Northeast Commodore Builders Kim Cronin and Joe Ryan East Coast Slurry Co. Joshua Fox Deborah Goldberg and Michael Winter Kate Guedj Lloyd and Linda Hamm

Steven and Jeanine Hinterneder

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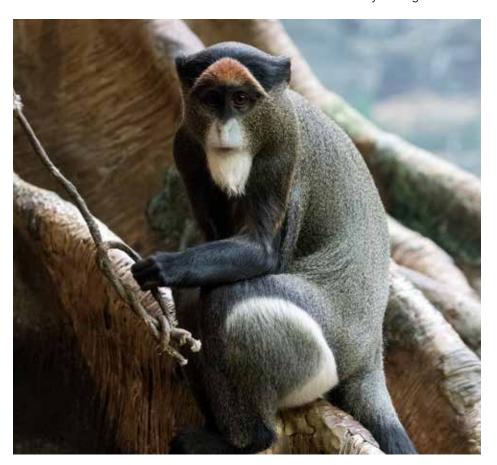
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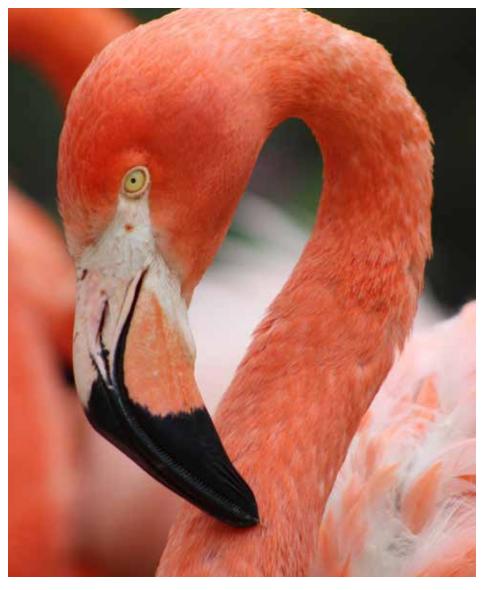
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Thank you to everyone who supported our virtual Zootopia 2021! Zootopia is the Zoos' annual fundraising gala which raises significant funds toward our annual operating costs. Although we could not all be together in person this year, our second virtual Zootopia was still a huge success. Proceeds from Zootopia directly benefited Zoo New England's Franklin Park Zoo and Stone Zoo, as well as the Zoos' education programs, and vital conservation initiatives.

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#### In Memory of Charlie Gargiulo, Jr.

Charles Gargiulo

#### In Honor of Lily Ghai

Jessica Ghai

#### In Memory of Jonathan Gilmour

Margaret and David Gilmour

#### In Honor of Eva Grenier

Kylie Grenier

#### In Honor of Dr. Scott Groper

Eve Adler

#### In Memory of Tina Guilleman

Louise F. Whitworth

#### In Memory of Gus

Geraldine Malana

In Memory of Roger Hack

Jessica Hack

In Honor of Mackenzie Hagerty

Heather Hagerty

In Memory of Antonio Hansell

Daniel W. Finegold

In Honor of Hilda Hanson

Linda Hanson

In Honor of Katelyn Hanson

Brian Hanson

In Honor of Joan Harrigan

Allison Radzin

In Memory of Norman Hassan

Patrice Verrochi

In Honor of Henry

Michele and Scott Gabree

In Honor of Steve Hinterneder

Mary Sparks

In Memory of Holly

Marilyn Duane

In Honor of LeeAnn Horner

Rae Glispin

Doug Huddleston

In Memory of Captain Jack

Carissa Smullen

In Memory of Jake

Cynthia Phillips

In Honor of Miss Jennifer

Jay Muelhoefer

In Honor of Joey

Peter Savy



In Memory of Steven M. Jones

Margaret Cooke

David H. Dasenbrock

Trudy Grossman

**Robert Jones** 

Charles Joyce

Rita L. Murray

Harry W. Pearson

In Honor of Dr. and Mrs. Mark A. Kelley

**Emily McNaughton** 

In Honor of Kim Kezer

Robin Jorgensen

In Memory of Dennis Lashway

Lorie Spencer

In Memory of Lea

Wendy Wallerstein

In Memory of Toasty Leung

George Leung

In Honor of Sawyer Levasseur

Karen Boomhower

In Honor of Riley Levetin

Glenn MacNeil

In Memory of Alison Levine

Aaron Levine

In Honor of John Linehan

Donna Weiss

In Honor of Logan Lord

ATN International

In Memory of Patricia G. Lukas

Maureen Lukas Reardon

In Memory of Luther the Tiger

Thomas Grantz

In Honor of Jennifer MacGregor

Rosalind Thibodeaux

In Honor of Fran Mandeville

Joshua Ambrose

In Memory of Elizabeth Martin

Michele Lucas

In Honor of Matthew Matz

James Matz

In Memory of Katie McNair

Elinor McNair

In Memory of Thomas Meo

Tambrey Pinkham

In Memory of Alice T. Minarovich

Steven Minarovich

In Memory of Linda Mitchell

Jeffrey Stolz

In Honor of MJ

Nancy Brooks

In Memory of JoAnne Mozolic

Jean Mozolic

In Memory of Reggie Muise

Rose M. Washak

In Memory of Steve Mulcahy, Sr.

Steven Mulcahy and Family

In Honor of Mina Murray

Sarah Valentine

In Memory of Zeus O'Leary

Katie O'Leary

In Memory of Robert F. Olsson

David Olsson

**Sharon Locantore** 

In Honor of Tea and Clio Peralta

Franklin Peralta

In Honor of Brittany Perrotta

Natalie Faria

In Honor of Stella Perrotti

Alyssa Mooney

In Memory of Philomena

Hilary Tyson

In Honor of Dave Porter

Alan Bolotin

Bryan Morrell

In Honor of Summer Dean Pounder

Caitlin Maehr

In Honor of Frances G. Pratt

**Charles Pratt** Frances H. Pratt

Harold I. Pratt, Sr.

In Memory of Steve Francis Pratt

**Kevin Pratt** 

In Memory of Rosanne Ready

Naomi M. Powers

In Honor of Oscar Reichgott

Jessica Bell

In Honor of Jen Roberts

Heidi Burbidge

In Memory of Margaret Rocchio

Suzanne Salter-Bennett

In Honor of Victoria G. Roger

Vincent Roger

In Memory of Rugby

Kristin Callahan

In Memory of Kenneth Russell

Roxann Broughton

In Honor of Alicia and Rick Salemi

Daphne Tuccitto

In Memory of Reyito Santiago

Susan Santiago

In Honor of Maddie and Teagan Santo

Gary Santo

In Memory of Severiano

Fernades Santos

Maria C. Santos

In Memory of Barbara Schofield

Kristin Schofield

In Memory of James D. Shaer

Kathleen Keefe-Ternes

In Honor of Anne Marie Sharpe

Jenny Gacicia

In Honor of Nicole Sheehan

Jakob Teixeira

In Honor of Kristin Sinclaire

**Christopher Fellows** 

In Memory of Diane Smythe

Lorelle Arpino

In Memory of Sofie

Michelle Levesque

In Memory of Sophie

Linda Revere

In Memory of Leslee Sawyer Sollitto

Colleen Armgardt

In Memory of Sam Spade

Judith Walker

In Memory of Sparkles

Megan Whyman

In Memory of Elanor Spurr

Haley Shine

In Memory of Jack and Diane Staples

**Todd Staples** 

In Memory of Joseph R. Stephens, Jr.

Joseph A. Andrade

Mary L. Auger

Sheila Ralston Bracy

Bridgewater Police Foundation, Inc.

Melissa Buchner-Mehling

Cleophas Devaughn

Jean M. Hayden-Knight

Margot Kaplan-Sanoff

Marjorie J. Murphy

Patricia Murphy

Sean Palfrey

**Betty Peaks** 

Marilyn Preman

Mary F. Ryan

Shai Stephenson

Stone Meadow Residents' Association

Wyman Residential, LLC

In Honor of Nate Stephenson

Ann Leamon

In Honor of Noah String

Jillian String

In Memory of Michael Sullivan

Leslie Brown

In Memory of Laura Swansson

**Eric Swansson** 

In Memory of Sherman Russell Sylva

Heather Sylva

In Memory of Linda Taft

Vickie White

In Memory of Jim Tate

**Cheryl Tate** 

In Memory of Jon Paul Thies

Tehya Thies Tripp

In Honor of Cat Thomas and Family

Rhea Becker

In Honor of Ethan and Eric Treanor

Erin Kimbrel

In Memory of Victoria and Gus Tomasz

Sue Tomasz-Taylor

In Honor of the Tropical Forest Keepers

Rita Poussaint Nethersole

In Honor of Colin and Liv Van Dyke

Ruth D. Otto

Judith Swift

In Memory of Tommy Veasy

Sally Callahan

In Honor of the Veterinary Team

Dr. Steven Spitz and Mrs. Laura Spitz

In Honor of Kathy Vieweg

Martha J. Ruest

In Memory of Vince

Heidi Weston

In Memory of Catherine Waddington

Phoebe West

In Honor of Brooke Wardrop

Michael Medwar

In Honor of Katie Weiner

Annette Weiner

In Honor of Donna Weiss

Marvin and Vera Weiss

In Honor of Marvin and Vera Weiss

**Donna Weiss** 

In Memory of Susan Welker

Megan Welker

In Honor of Sarah White

John Hardenbergh

In Memory of Jean Whitaker

Erin Swenson

In Memory of Phillis Wichowski

Kayla Wichowski

In Honor of Peter Wilson

Lauri E. Pekkala

Scott and Lisa Wilson

In Honor of Bryan Windmiller

Diana Renn

In Honor of Sarah Woodruff

Jill Wittels

In Memory of Zoe

Madeline Christiansen Joshua Schulteis 💍





## Executive Committee

The Wild Things is a community of emerging leaders dedicated to protecting the environment and connecting people to the natural world. In partnership with Zoo New England, we work to inspire others to sustain our world for future generations through fun and engaging experiences that integrate wildlife and conservation programs, research, and education.

Devon Black Grace DaFonseca Laura Goscinak Sarah Goscinak Victoria Groves-Cardillo Lanandra Russell Kristen Vagliardo Evan Winter 🔾

#### EXCEPTIONAL

## Volunteers

#### INDIVIDUAL VOLUNTEERS

#### FRANKLIN PARK ZOO

Jake Agoglia Marjorie Bercier Robert Bieder Hannah Brogan Hope Brown Kaeleen Chen

Claire Chu

Virginia Engelman-Haggerty

Kenneth Farris Lisa Hastings

Caleb Howland

Eileen Hulnick

Eleanor Jaynes

**Darius Jennings** 

Steven Jones

Sophie Kaufman Caitlin Kilbashian

Makayla Knepshield

Krittika Krishnan

Lisa Lang

Anh Le

Evan Lebov

Kathleen Lee

Eric Lim

Theresa Lindboe

Frank McCabe

Susan McCabe

Miranda McInturff

Christopher Merrill

Sean Molloy

Lindsay Neagle

Rita Nethersole

**Christine Norton** 

Gail O'Malley

Tanya Saar

Nora Scanlan

Michelle Somoza

Jorelys Soto

Preston Szczesniak

Melanie Tribble

Kristen Vagliardo

Ann Marie Wilkins **Deb Woods** Melody Wu Peter Zampine Jr.

#### STONE ZOO

Sydney Alesse Victoria Allen Jean Aylsworth Bryan Barbosa James Barry Kathleen Barry Jean Bergeron Zachary Bisconti Eva Boruchovich Corning Brant James Buchanan Shannon Callaghan Kathy Colom Ellen Curran **Emily Dibble** Ella Eisenberg Martin Finn Jillian Fu

Rachel Giglio M. Eugenia Gold Lance Grabmiller Nicholas Guetersloh

Rachel Hashem Angela Hile **Robert Holmes** Kristen Hydinger

Joanna Kreil Francine Latil Nancy Leary Fran Mandeville Joseph Marcantonio

Valeria Moreno Julie Mulligan

Anna Muszynski Niomy Nolberto



Nathan Orton Shonna Peal **Margaret Peters** Rose Peters Jade Pierce Tom Quinlivan Giancarlo Ramirez Jessica Reese Judith Riessle Jolene Russo Alison Sabatello Christopher Sheehan Harrison Shields Nancy Spelbrink **Brian Spies** Daniel St.Cyr Greg Tocco Haley Traversy **Daniel West** Leann Westin Gina Wierzbowski David Witkowski 🕒

In total, 4,594 hours of essential services were contributed by 105 individual volunteers in FY 21. The Group Volunteer program was inactive in FY 21 for health and safety reasons related to COVID-19, but will be reinstated in FY 22.

## FISCAL YEAR 2021

## Financial Summary

Condensed Statement of Revenue, Expenses and Change in Net Assets as of June 30, 2021 (in Whole Dollars)

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**Total Other Contributions** 

PERALING REVENUES:				
Admissions Concessions Revenue (Net) Membership Fees	7,541,905 300,896 3,093,322			
Total Guest Operating Revenues	10,936,123			
Other Operating Revenue	899,575			
Total Operating Revenues Non-operating Revenue	11,835,698			
Investment Income	73,507			
Gain on extinguishment of debt	1,861,800			
THER CONTRIBUTIONS:				
State Appropriations Private Gifts - unrestricted Private Gifts - restricted	7,600,000 1,900,370 1,170,918			

10,671,288

Net Position, End of Year	41.490.665
Net Position, Beginning of the Year	37,048,238
Change in Net Position	4,442,427
Operating Expenses (including depreciation and amortization of \$2,052,650)	19,999,866



# Highlights

- ▶ In FY 21, Membership revenues from a record-setting 25,000 member households brought in over \$3,000,000, an increase of \$1,500,000 over FY 20 and the first year these revenues have exceeded \$3,000,000.
- Total overall attendance, inclusive of ZooLights and Boston Lights in FY 21, was 889,098, an increase of 387,432 visitors compared to 501,975 in FY 20. Even with capacity restrictions in place due to the pandemic, FY 21 was a record-setting attendance year for ZNE.
- Restricted funds (non-capital) raised in FY 21 was \$767,737, an increase of \$145,468 compared to the \$622,269 raised in FY 20.





Zoo New England manages Franklin Park Zoo and Stone Zoo on behalf of the Commonwealth of Massachusetts and we are grateful to the Commonwealth for its financial support.





Franklin Park Zoo • Stone Zoo

Zoo New England One Franklin Park Road Boston, MA 02121 www.zoonewengland.org





